

Opportunity: Charter Sales Specialist

From Corporate Events to Weddings to Special Events, our Charter Sales Team works to bring new and returning guests aboard with Private Yacht Charter Sales. New business outreach, selling from inbound leads, taking care of returning clients and handling all with basic event planning and coordination for this now available position. Base + Commission and benefits. Looking for a salesperson working in a team environment that loves helping others plan their private event aboard a Watermark yacht.

Position includes:

- Developing prospects and leads for selling corporate events in territory
- Selling leads developed through Watermark Marketing (online, phone)
- Developing proposals for selling unique events on Watermark yachts
- Develop and maintain relationships with clients, partners, internal team members
- Plan event with clients for an unforgettable journey

Position is both inside and outside sales as well as event planning on Watermark yachts.

If you're interested in the position, please submit your resume with a cover letter that includes why you would be great at selling yacht charters for Watermark. Email this to sales@watermarkjourney.com. Deadline: October 16, 2017.

No Phone Calls, please.