



Unforgettable journeys.

Watermark is hiring a General Manager of Vessel Activities. Great opportunity, experience necessary.

Watermark. Tours, Charters, Cruises, is a premiere Maryland attraction; the largest and most authentic provider of history, culture and fun on land and sea in the upper Chesapeake. We host hundreds of thousands of guests annually, and our goal is to find a way to say “yes” to our clients. Our culture is entrepreneurial and deeply rooted in good customer service. We are headquartered in Annapolis, MD, with operations in Annapolis and Baltimore. This is a beautiful part of the country.

We’re hiring someone to lead, motivate, and manage vessel activity resources and operations. Please read this entire page and then let us know if you are interested.

The Opportunity

Watermark has been in the tour and charter business in Annapolis since 1972. We have a solid operational base, including 12 inspected vessels and one non-inspected vessel, and we execute well. Our guests are overwhelmingly pleased with our services. We have a reputation with the U S Coast Guard, our regulatory agency, as a leader in safety and security in the physical condition of our vessels and training of our employees. Our safety and inspection records are superior.

We are looking for an experienced, knowledgeable hands-on manager; someone who can motivate, prioritize, lead, manage, train, and support our maintenance and vessel operations staff; someone ready to assess situations, anticipate problems and find solutions, someone who can make sure that our fleet is reliable and in excellent condition; someone who will ensure we can deliver our promises to our customers; someone who can communicate with and support our operational staff, and maintain excellent relationships with the Coast Guard, other government officials, customers, and co-workers; someone who understands accountability and resource prioritization; someone who can negotiate the best value for products and services, and who is ahead of the curve on implementing new technology effectively. Hours are flexible in our seasonal business, but our expectations for output are very high.

Pay includes salary and benefits.

Basic Requirements:

- Knowledge of vessel construction, systems, repair and maintenance.
- 100-ton USCG Masters License
- Superior boat-handling skills and physical agility
- Serve in Operations Duty rotation and availability in emergencies

How to apply

1. Put together a CV, listing the boats you have worked on and driven, who you were working for when you, and how you kept them reliably operational.
2. Tell us about your management skills and how you motivate personnel. A brief overview of your career would be terrific.
3. Learn all about us on www.watermarkjourney.com.
4. Provide an example of how you handled an emergency and an example of how you solved an unusual problem.
5. E-mail it all to Debbie@watermarkjourney.com. We will keep your application confidential.

Deadline is June 30, 2017.